# Tsahi Versano

### **ACADEMIC POSITION**

Oct 2013 - Tel Aviv University, Coller School of Management Senior Lecturer with tenure

2011 - 2013 Yale University, School of Management Assistant Professor of Accounting

#### **EDUCATION**

Ph.D. Accounting, UCLA Anderson School of Management, 2011

M.B.A. Tel Aviv University, 2004

Magna Cum Laude; Dean's List; ranked 1st out of 65 students

B.B. Accounting, The College of Management, 1995

Magna Cum Laude; Dean's List; ranked 1st out of 181 students

### RESEARCH

#### Area of interests

- Financial reporting and disclosure
- Incentives and contracting

### **Publications**

- Tsahi Versano. "Silence can be golden: On the value of allowing managers to keep silent when information is soft." *Journal of Accounting and Economics*. Forthcoming.
- Tsahi Versano. "Enforcement of optimal disclosure rules in the presence of moral hazard." *European Accounting Review*, 2020, Vol. 29 (4), Pages 825-849.
- Eti Einhorn, Nisan Langberg and Tsahi Versano. "Cross-firm earnings management." *Journal of Accounting Research*, 2018, Vol. 56(3), Pages 883-911.
- Tsahi Versano and Brett Trueman. "Expectations management." *The Accounting Review*, 2017, Vol. 92 (5), Pages 227-246.

# Working papers

- "Contracting and disclosure of performance information."
- "Conditional and unconditional disclosure regulations."
- "The impact of analyst industry expertise on market prices." with Brett Trueman
- "Moral hazard in the presence of randomly received public and private signals."

# Work-in-progress

- "Earnings management as a signaling device." with Eti Einhorn
- "The curtailing role of information disclosure." with Eti Einhorn and Elyashiv Wiedman
- "Risk aversion and disclosure policy." With Eti Einhorn and Gil Aharoni
- "Discretionary disclosure with risk averse owners."
- "Optimal organizational design for eliciting subjective evaluations of co-workers."

## **TEACHING EXPERIENCE**

# Tel Aviv University, Undergraduate studies

• Financial Accounting Seminar (2014-present; three teaching awards; Dean acknowledgment for mean course evaluations of at least 6 out of 7 for most years)

### Yale University, School of Management, MBA and Executive MBA programs

• Managerial Controls (2011-2013)

# UCLA Anderson School of Management, MBA program

• Corporate Financial Reporting (Teaching assistant for Prof. Trueman, 2007-2011)

# The College of Management, Undergraduate studies

- Fundamentals of Financial Accounting A (Instructor, 2003-2006)
- Fundamentals of Financial Accounting B (Instructor 2004-2006, Teaching assistant 1998-2003)
- Accounting of Consolidated Financial Statements (Teaching assistant, 2001-2006)
- Financial Statement Analysis (Instructor, 2002)

## Tel Aviv University, MBA program

- Investment Theory and Securities Analysis (Teaching assistant, 2004-2006)
- Fundamentals of Finance (Teaching assistant, 2004-2006)

#### RESEARCH GRANTS

- Jeremy Coller Foundation, 2020-2021
- Israel Science Foundation (ISF), 2019-2021
- Israel Science Foundation (ISF), 2017-2018 (joint with Eti Einhorn)
- Jeremy Coller Foundation, 2016-2017 (joint with Eti Einhorn)

#### AWARDS AND HONORS

- Tel Aviv University, Coller School of Management, Teaching Excellence Award (2014, 2018, 2019, 2020)
- Tel Aviv University, Coller School of Management, Research Excellence Award (2017, 2018)
- Deloitte Foundation Doctoral Fellowship (2009) (awarded to top 10 outstanding accounting Ph.D. candidates)
- AAA/Deloitte/J. Michael Cook Doctoral Consortium Fellow (2009)
- UCLA Anderson School of Management Fellowship (2007-2011)
- Merit Award for Excellent Academic Achievements, Tel Aviv University (2004)
- Department Chairman Award for Final Research Project, The College of Management, Israel (1995)
- Merit Awards for Excellent Academic Achievements. The College of Management (1992, 1993)

### **INVITED PRESENTATIONS**

- University of Graz, October 2019
- University of Zurich, October 2019
- Eleventh Accounting Research Conference (hosted by the University of Zurich), June 2019
- UCLA Spring Accounting Conference, March 2019
- HEC Paris, February 2019
- University of Cyprus, February 2019

- American Accounting Association, Annual Meeting, Management Accounting Section, August 2018
- American Accounting Association, Annual Meeting, Financial Accounting and Reporting Section, August 2018
- European Institute for Advanced Studies in Management, Workshop on Accounting and Economics, June 2018
- Tel Aviv International Conference in Accounting, June 2018
- Tel Aviv University, May 2018
- American Accounting Association, Annual Meeting, Financial Accounting and Reporting Section, August 2016
- Tel Aviv International Conference in Accounting, June 2015
- European Accounting Association, Annual Congress, May 2015
- University of Chicago, May 2013
- Baruch College CUNY, May 2013
- Hebrew University, December 2012
- Tel Aviv International Conference in Accounting, June 2012
- Yale Accounting Summer Camp, June 2012
- Tel Aviv University, April 2011
- Columbia University, February 2011
- Carnegie Mellon University, February 2011
- Yale University, February 2011
- University of Texas at Austin, February 2011
- University of Texas at Dallas, February 2011
- Pennsylvania State University, January 2011

#### **SERVICE**

Ad hoc reviewer for: The Accounting Review; Management Science; The European Accounting Review; Contemporary Accounting Research; Journal of Management Accounting Research; Journal of Accounting, Auditing and Finance; Israel Science Foundation; AAA annual conference, EAA annual conference

## PH.D. DISSERTATION COMMETTIEE MEMBER

Kai Du (Accounting; placed at The Pennsylvania State University)

# PROFESSIONAL EXPERIENCE

2003 - 2004 Bargal Analytical Instruments and Software Ltd.

CFO and COO

1994 - 2000 **KPMG Israel** 

1999 - 2000: Manager of the Transaction Services Division 1994 - 1998: Assurance services (as a manager from 1997)

## **PROFESSIONAL CERTIFICATION**

Certified Public Accountant (Israel)